				June 20	014		
Nashua-Derry Area Occupational Employment & Wages	SOC Code	May 2013 Estimated Employment	Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*	
Total all occupations	00-0000	128,700	\$10.44	\$24.45	\$18.42	\$31.45	
Management Occupations	44 0000	7 520	622.47	¢50.07	¢E2.74	672.02	
Management Occupations Chief Executives	11-0000 11-1011	7,530 260	\$32.17 \$50.38	\$59.27 \$89.35	\$52.71 \$79.24	\$72.82 \$108.85	
	11-1011	1,690	\$31.02	\$60.36	\$79.24	\$75.02	
General and Operations Managers	11-1021	30	\$17,117	\$17,207	\$17,878	\$17,253	
Legislators Marketing Managers	11-1031	280	\$42.70	\$73.84	\$62.56	\$89.40	
Sales Managers	11-2021	490	\$40.99	\$68.39	\$62.65	\$82.09	
Public Relations and Fundraising Managers	11-2022	490	\$32.12	\$50.43	\$43.19	\$59.59	
Administrative Services Managers	11-3011	100	\$22.71	\$41.89	\$37.98	\$59.59 \$51.48	
Computer and Information Systems Managers	11-3011	500	\$38.41	\$61.71	\$57.14	\$73.36	
Financial Managers	11-3031	630	\$30.41	\$53.05	\$49.17	\$63.60	
Industrial Production Managers	11-3051	310	\$34.91	\$53.05	\$47.56	\$59.36	
Purchasing Managers	11-3061	120	\$36.82	\$55.62	\$52.30	\$65.01	
Transportation, Storage, and Distribution Managers	11-3071	190	\$35.74	\$50.13	\$50.60	\$57.32	
Compensation and Benefits Managers	11-3111	NP	\$33.87	\$50.13	\$43.69	\$58.15	
Human Resources Managers	11-3111	110	\$37.99	\$52.73	\$47.52	\$60.10	
Construction Managers	11-9021	190	\$27.17	\$50.06	\$41.05	\$61.50	
Education Administrators, Preschool and Childcare Center/Program	11-9031	70	\$16.94	\$25.37	\$21.62	\$29.58	
Education Administrators, Elementary and Secondary School	11-9032	210	\$74,186	\$90,417	\$88,937	\$98,532	
Education Administrators, Postsecondary	11-9033	40	\$25.74	\$44.91	\$39.10	\$54.49	
Education Administrators, All Other	11-9039	40	\$19.30	\$33.81	\$34.91	\$41.06	
Architectural and Engineering Managers	11-9041	480	\$51.08	\$73.99	\$71.20	\$85.45	
Food Service Managers	11-9051	150	\$21.89	\$29.61	\$29.27	\$33.47	
Medical and Health Services Managers	11-9111	220	\$31.60	\$41.64	\$39.31	\$46.66	
Property, Real Estate, and Community Association Managers	11-9141	170	\$23.46	\$43.58	\$28.45	\$53.64	
Social and Community Service Managers	11-9151	50	\$17.47	\$29.00	\$29.47	\$34.77	
Managers, All Other	11-9199	1,040	\$40.70	\$68.95	\$63.51	\$83.08	
Project and Financial Occupations Occupations	12 0000	7.240	¢20 F0	¢24.27	¢24.07	¢44.20	
Business and Financial Operations Occupations	13-0000	7,240	\$20.59	\$34.37	\$31.87	\$41.26	
Wholesale and Retail Buyers, Except Farm Products	13-1022	190	\$20.26	\$37.11	\$27.06	\$45.54	
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	480	\$20.35	\$29.85	\$28.39	\$34.59	
Claims Adjusters, Examiners, and Investigators	13-1031	30	\$25.57	\$33.15	\$31.81	\$36.94	
Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation	13-1041	240	\$27.09	\$36.30	\$34.62	\$40.89	
Cost Estimators	13-1051	170	\$22.47	\$30.79	\$28.99	\$34.94	
Human Resources Specialists	13-1071	410	\$17.24	\$28.60	\$27.54	\$34.29	
Logisticians	13-1081	160	\$25.90	\$35.17	\$33.96	\$39.82	

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				June 2014			
Nashua-Derry Area Occupational Employment & Wages	SOC Code	May 2013 Estimated Employment	Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*	
Management Analysts	13-1111	300	\$27.14	\$43.10	\$42.74	\$51.08	
Meeting, Convention, and Event Planners	13-1121	NP	\$15.74	\$20.56	\$19.37	\$22.96	
Compensation, Benefits, and Job Analysis Specialists	13-1141	50	\$18.43	\$30.51	\$31.46	\$36.54	
Training and Development Specialists	13-1151	160	\$16.65	\$28.17	\$27.49	\$33.93	
Market Research Analysts and Marketing Specialists	13-1161	400	\$21.69	\$33.73	\$31.41	\$39.74	
Business Operations Specialists, All Other	13-1199	1,060	\$20.51	\$32.28	\$32.55	\$38.16	
Accountants and Auditors	13-2011	1,410	\$23.00	\$35.13	\$33.29	\$41.20	
Budget Analysts	13-2031	130	\$30.89	\$41.53	\$40.10	\$46.84	
Credit Analysts	13-2041	30	\$19.04	\$25.33	\$24.27	\$28.47	
Financial Analysts	13-2051	320	\$26.94	\$38.77	\$37.43	\$44.69	
Personal Financial Advisors	13-2052	810	\$19.04	\$39.10	\$30.59	\$49.14	
Loan Officers	13-2072	190	\$19.79	\$42.66	\$37.56	\$54.10	
Tax Examiners and Collectors, and Revenue Agents	13-2081	40	\$17.86	\$29.73	\$27.98	\$35.65	
Tax Preparers	13-2082	NP	\$8.48	\$15.38	\$11.03	\$18.84	
Financial Specialists, All Other	13-2099	410	\$21.77	\$35.60	\$34.17	\$42.51	
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Computer and Mathematical Occupations	15-0000	5,170	\$22.99	\$43.00	\$40.65	\$53.00	
Computer Systems Analysts	15-1121	330	\$29.90	\$46.71	\$44.97	\$55.12	
Information Security Analysts	15-1122	60	\$33.32	\$50.12	\$51.12	\$58.51	
Computer Programmers	15-1131	570	\$21.80	\$37.84	\$38.84	\$45.87	
Software Developers, Applications	15-1132	1,440	\$23.81	\$43.24	\$41.50	\$52.96	
Software Developers, Systems Software	15-1133	1,050	\$41.01	\$58.25	\$58.61	\$66.88	
Web Developers	15-1134	NP	\$12.99	\$22.29	\$24.05	\$26.95	
Database Administrators	15-1141	90	\$29.82	\$38.16	\$38.02	\$42.33	
Network and Computer Systems Administrators	15-1142	290	\$24.28	\$33.20	\$32.30	\$37.66	
Computer Network Architects	15-1143	140	\$27.55	\$47.71	\$40.23	\$57.79	
Computer User Support Specialists	15-1151	590	\$16.55	\$24.23	\$22.58	\$28.08	
Computer Network Support Specialists	15-1152	50	\$20.71	\$28.91	\$27.75	\$33.01	
Computer Occupations, All Other	15-1199	180	\$23.14	\$37.40	\$35.22	\$44.52	
Operations Research Analysts	15-2031	50	\$25.90	\$52.11	\$38.99	\$65.22	
Architecture and Engineering Occupations	17-0000	4,080	\$25.25	\$41.10	\$37.35	\$49.03	
Surveyors	17-1022	100	\$21.64	\$27.61	\$26.71	\$30.59	
Biomedical Engineers	17-2031	70	\$33.46	\$50.20	\$50.89	\$58.56	
Civil Engineers	17-2051	NP	\$26.49	\$37.22	\$37.83	\$42.59	
Computer Hardware Engineers	17-2061	110	\$33.74	\$55.00	\$58.94	\$65.63	
Electrical Engineers	17-2071	740	\$36.04	\$51.54	\$51.86	\$59.29	
Electronics Engineers, Except Computer	17-2072	210	\$31.68	\$51.08	\$48.84	\$60.78	
Industrial Engineers	17-2112	560	\$31.21	\$42.68	\$41.96	\$48.42	
Materials Engineers	17-2131	30	\$33.79	\$44.46	\$37.90	\$49.80	
Mechanical Engineers	17-2141	470	\$31.01	\$48.35	\$41.58	\$57.02	
Engineers, All Other	17-2199	600	\$29.84	\$41.58	\$40.22	\$47.46	

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			June 2014				
Nashua-Derry Area Occupational Employment & Wages	SOC Code	May 2013 Estimated	Entry Level	Mean (Average)		Experienced	
· · · · · · · · · · · · · · · · · · ·		Employment	Wage*	Wage*	Wage*	Wage*	
Architectural and Civil Drafters	17-3011	40	\$22.17	\$25.75	\$26.06	\$27.54	
Electrical and Electronics Drafters	17-3012	50	\$20.52	\$30.09	\$22.91	\$34.88	
Mechanical Drafters	17-3013	50	\$20.60	\$27.80	\$26.86	\$31.41	
Drafters, All Other	17-3019	30	\$17.38	\$26.43	\$25.53	\$30.96	
Electrical and Electronics Engineering Technicians	17-3023	240	\$18.70	\$26.33	\$26.07	\$30.13	
Industrial Engineering Technicians	17-3026	150	\$19.97	\$26.30	\$26.13	\$29.45	
Mechanical Engineering Technicians	17-3027	150	\$20.33	\$25.26	\$25.50	\$27.71	
Engineering Technicians, Except Drafters, All Other	17-3029	220	\$20.70	\$27.49	\$26.90	\$30.88	
Surveying and Mapping Technicians	17-3031	30	\$14.31	\$21.12	\$22.25	\$24.53	
Life, Physical, and Social Science Occupations	19-0000	410	\$19.79	\$35.35	\$30.91	\$43.14	
Chemists	19-2031	70	\$21.50	\$34.63	\$33.95	\$41.19	
Physical Scientists, All Other	19-2099	30	\$57.23	\$78.42	\$81.44	\$89.01	
Clinical, Counseling, and School Psychologists	19-3031	50	\$26.32	\$32.07	\$32.93	\$34.95	
Chemical Technicians	19-4031	40	\$16.57	\$22.15	\$22.41	\$24.94	
Life, Physical, and Social Science Technicians, All Other	19-4099	30	\$15.51	\$19.63	\$18.87	\$21.69	
Community and Social Services Occupations	21-0000	1,520	\$12.77	\$20.59	\$18.71	\$24.50	
Educational, Guidance, School, and Vocational Counselors	21-1012	190	\$21.97	\$28.80	\$29.35	\$32.22	
Mental Health Counselors	21-1014	130	\$17.00	\$21.97	\$20.35	\$24.46	
Rehabilitation Counselors	21-1015	90	\$10.97	\$16.10	\$15.37	\$18.67	
Counselors, All Other	21-1019	40	\$12.49	\$18.25	\$15.89	\$21.13	
Child, Family, and School Social Workers	21-1021	60	\$18.70	\$22.55	\$22.21	\$24.46	
Healthcare Social Workers	21-1022	90	\$20.59	\$27.12	\$26.31	\$30.39	
Social and Human Service Assistants	21-1093	570	\$11.12	\$14.75	\$13.99	\$16.56	
Community and Social Service Specialists, All Other	21-1099	NP	\$15.20	\$20.00	\$18.12	\$22.39	
Legal Occupations	23-0000	300	\$19.28	\$38.88	\$29.31	\$48.69	
Lawyers	23-1011	160	\$31.85	\$53.99	\$46.30	\$65.07	
Paralegals and Legal Assistants	23-2011	130	\$17.07	\$21.62	\$21.08	\$23.90	
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Education, Training, and Library Occupations	25-0000	8,330	\$12.61	\$22.37	\$20.62	\$27.26	
Preschool Teachers, Except Special Education	25-2011	740	\$11.78	\$14.10	\$13.64	\$15.27	
Kindergarten Teachers, Except Special Education	25-2012	50	\$33,737	\$45,116	\$43,734	\$50,805	
Elementary School Teachers, Except Special Education	25-2021	1,330	\$42,547	\$56,929	\$57,555	\$64,119	
Middle School Teachers, Except Special and Career/ Technical Education	25-2022	930	\$42,930	\$57,566	\$58,228	\$64,883	
Secondary School Teachers, Except Special and Career/ Technical Education	25-2031	1,040	\$44,576	\$60,152	\$61,894	\$67,940	
Career/Technical Education Teachers, Secondary School	25-2032	30	\$62,336	\$66,644	\$68,615	\$68,798	

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			June 2014				
Nashua-Derry Area Occupational Employment & Wages	SOC Code	May 2013 Estimated Employment	Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage [*]	
Special Education Teachers, Kindergarten and Elementary School	25-2052	160	\$40,060	\$56,461	\$57,181	\$64,662	
Special Education Teachers, Middle School	25-2053	90	\$43,444	\$57,964	\$59,304	\$65,223	
Special Education Teachers, Secondary School	25-2054	90	\$50,913	\$60,401	\$60,067	\$65,145	
Self-Enrichment Education Teachers	25-3021	130	\$11.74	\$23.18	\$18.64	\$28.89	
Substitute Teachers	25-3098	780	\$10.68	\$11.12	\$11.06	\$11.33	
Teachers and Instructors, All Other	25-3099	470	\$24,220	\$48,957	\$49,982	\$61,326	
Librarians	25-4021	160	\$19.33	\$26.31	\$25.35	\$29.79	
Library Technicians	25-4031	100	\$12.83	\$16.88	\$16.76	\$18.90	
Instructional Coordinators	25-9031	50	\$19.47	\$29.52	\$29.76	\$34.55	
Teacher Assistants	25-9041	1,730	\$25,575	\$31,472	\$31,744	\$34,420	
Education, Training, and Library Workers, All Other	25-9099	50	\$16.96	\$24.27	\$24.80	\$27.92	
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	1,140	\$10.27	\$21.96	\$18.06	\$27.80	
Commercial and Industrial Designers	27-1021	30	\$19.04	\$30.63	\$28.51	\$36.42	
Floral Designers	27-1023	30	\$10.32	\$11.36	\$11.04	\$11.87	
Graphic Designers	27-1024	160	\$13.95	\$21.45	\$18.55	\$25.20	
Interior Designers	27-1025	50	\$15.70	\$19.74	\$18.69	\$21.74	
Merchandise Displayers and Window Trimmers	27-1026	170	\$12.16	\$17.02	\$15.66	\$19.45	
Coaches and Scouts	27-2022	140	\$17,045	\$26,887	\$19,278	\$31,808	
Reporters and Correspondents	27-3022	60	\$12.03	\$20.76	\$17.61	\$25.11	
Public Relations Specialists	27-3031	70	\$18.07	\$29.92	\$28.92	\$35.86	
Editors	27-3041	40	\$15.73	\$28.54	\$24.96	\$34.93	
Technical Writers	27-3042	90	\$23.65	\$40.62	\$35.78	\$49.11	
Photographers	27-4021	30	\$8.20	\$15.50	\$12.80	\$19.16	
Media and Communication Equipment Workers, All Other	27-4099	NP	\$10.36	\$13.58	\$11.08	\$15.18	
Healthcare Practitioners and Technical Occupations	29-0000	5,380	\$19.51	\$43.22	\$32.27	\$55.08	
Chiropractors	29-1011	30	\$44.07	\$50.02	\$50.48	\$53.00	
Dentists, General	29-1021	NP	#	\$128.46	\$91.66	#	
Pharmacists	29-1051	240	\$47.29	\$61.07	\$60.84	\$67.96	
Family and General Practitioners	29-1062	150	\$80.28	\$103.70	\$91.67	\$115.42	
Surgeons	29-1067	NP	#	\$124.16	\$92.12	#	
Physicians and Surgeons, All Other	29-1069	230	\$56.25	\$104.72	\$91.98	#	
Physician Assistants	29-1071	60	\$41.72	\$50.65	\$50.96	\$55.11	
Occupational Therapists	29-1122	120	\$26.77	\$35.27	\$36.59	\$39.51	
Physical Therapists	29-1123	160	\$30.75	\$37.48	\$36.70	\$40.85	
Speech-Language Pathologists	29-1127	80	\$24.32	\$31.10	\$30.74	\$34.49	
Veterinarians	29-1131	80	\$25.47	\$52.81	\$41.86	\$66.48	
Registered Nurses	29-1141	1,680	\$23.10	\$30.45	\$29.51	\$34.12	

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Nashua-Derry Area Occupational Employment & Wages			June 2014				
	SOC Code	May 2013 Estimated Employment	Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*	
Nurse Practitioners	29-1171	150	\$38.98	\$53.62	\$49.19	\$60.94	
Dental Hygienists	29-2021	260	\$38.27	\$41.34	\$42.43	\$42.86	
Diagnostic Medical Sonographers	29-2032	40	\$30.48	\$36.02	\$36.24	\$38.79	
Radiologic Technologists and Technicians	29-2034	110	\$23.14	\$31.40	\$31.29	\$35.53	
Emergency Medical Technicians and Paramedics	29-2041	90	\$12.41	\$16.40	\$15.24	\$18.38	
Pharmacy Technicians	29-2052	240	\$10.81	\$13.58	\$13.32	\$14.97	
Veterinary Technologists and Technicians	29-2056	130	\$12.27	\$15.51	\$15.46	\$17.14	
Licensed Practical and Licensed Vocational Nurses	29-2061	290	\$18.68	\$22.76	\$23.20	\$24.80	
Medical Records and Health Information Technicians	29-2071	120	\$12.88	\$17.09	\$15.64	\$19.19	
Opticians, Dispensing	29-2081	70	\$14.16	\$19.36	\$19.52	\$21.96	
Health Technologists and Technicians, All Other	29-2099	80	\$15.41	\$22.54	\$21.44	\$26.10	
Occupational Health and Safety Specialists	29-9011	50	\$25.39	\$35.59	\$33.03	\$40.70	
Healthcare Practitioners and Technical Workers, All Other	29-9099	80	\$20.68	\$29.95	\$28.46	\$34.60	
Healthcare Support Occupations	31-0000	2,560	\$10.74	\$15.00	\$13.89	\$17.13	
Home Health Aides	31-1011	370	\$10.56	\$12.00	\$11.74	\$12.73	
Nursing Assistants	31-1014	1,120	\$10.19	\$13.47	\$13.06	\$15.12	
Physical Therapist Assistants	31-2021	30	\$18.63	\$23.81	\$24.24	\$26.40	
Dental Assistants	31-9091	280	\$18.68	\$21.43	\$21.29	\$22.81	
Medical Assistants	31-9092	390	\$12.85	\$15.25	\$15.33	\$16.44	
Veterinary Assistants and Laboratory Animal Caretakers	31-9096	40	\$8.22	\$9.21	\$9.06	\$9.70	
Healthcare Support Workers, All Other	31-9099	80	\$8.99	\$13.08	\$12.47	\$15.14	
Protective Service Occupations	33-0000	1,850	\$12.02	\$22.84	\$23.43	\$28.25	
First-Line Supervisors of Police and Detectives	33-1012	80	\$33.04	\$38.53	\$39.73	\$41.28	
First-Line Supervisors of Fire Fighting and Prevention Workers	33-1021	110	\$26.76	\$32.02	\$32.02	\$34.64	
Firefighters	33-2011	350	\$15.46	\$23.17	\$24.64	\$27.03	
Detectives and Criminal Investigators	33-3021	70	\$27.51	\$32.26	\$32.24	\$34.64	
Police and Sheriff's Patrol Officers	33-3051	440	\$21.97	\$28.64	\$28.99	\$31.97	
Private Detectives and Investigators	33-9021	NP	\$17.82	\$23.89	\$24.74	\$26.94	
Security Guards	33-9032	250	\$10.37	\$15.14	\$12.85	\$17.53	
Crossing Guards	33-9091	NP	\$13.23	\$13.34	\$13.34	\$13.40	
Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	33-9092	70	\$8.20	\$9.71	\$9.27	\$10.46	
Protective Service Workers, All Other	33-9099	120	\$10.32	\$13.83	\$11.53	\$15.58	
Food Preparation and Serving-Related	35-0000	10,250	\$8.16	\$10.71	\$9.29	\$11.97	
Occupations Chefs and Head Cooks	35-1011	80	\$18.45	\$29.38	\$25.52	\$34.85	
First-Line Supervisors of Food Preparation and Serving Workers	35-1011	570	\$10.43	\$18.13	\$19.37	\$21.32	
Cooks, Fast Food	35-2011	430	\$8.16	\$9.32	\$9.03	\$9.90	

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				June 20	014	4		
Nashua-Derry Area Occupational Employment & Wages	SOC Code	May 2013 Estimated Employment	Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*		
Cooks, Institution and Cafeteria	35-2012	260	\$12.51	\$15.02	\$14.58	\$16.26		
Cooks, Restaurant	35-2014	1,110	\$8.88	\$12.03	\$11.88	\$13.60		
Cooks, Short Order	35-2015	920	\$8.21	\$9.36	\$9.22	\$9.95		
Cooks, All Other	35-2019	NP	\$9.79	\$14.65	\$13.83	\$17.08		
Food Preparation Workers	35-2021	310	\$8.21	\$10.58	\$10.49	\$11.78		
Bartenders	35-3011	540	\$8.17	\$9.27	\$8.70	\$9.83		
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	2,340	\$8.13	\$9.58	\$8.98	\$10.31		
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	580	\$8.20	\$9.05	\$8.92	\$9.47		
Waiters and Waitresses	35-3031	2,070	\$8.15	\$10.28	\$9.00	\$11.35		
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	170	\$8.11	\$8.92	\$8.59	\$9.34		
Dishwashers	35-9021	290	\$8.18	\$9.61	\$9.42	\$10.34		
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	420	\$8.17	\$9.22	\$8.82	\$9.74		
Building and Grounds Cleaning and Maintenance Occupations	37-0000	3,730	\$9.17	\$14.06	\$12.78	\$16.49		
First-Line Supervisors of Housekeeping and Janitorial Workers	37-1011	100	\$14.05	\$19.14	\$19.30	\$21.67		
First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping	37-1012	140	\$19.94	\$24.96	\$23.90	\$27.47		
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	1,840	\$9.07	\$14.53	\$13.62	\$17.26		
Maids and Housekeeping Cleaners	37-2012	560	\$8.17	\$10.05	\$9.63	\$10.99		
Landscaping and Groundskeeping Workers	37-3011	1,000	\$10.06	\$13.36	\$12.74	\$15.01		
Personal Care and Service Occupations	39-0000	3,840	\$8.29	\$12.48	\$10.96	\$14.57		
First-Line Supervisors of Personal Service Workers	39-1021	100	\$11.56	\$18.55	\$17.30	\$22.05		
Nonfarm Animal Caretakers	39-2021	220	\$8.18	\$9.47	\$9.04	\$10.11		
Ushers, Lobby Attendants, and Ticket Takers	39-3031	100	\$8.21	\$8.42	\$8.57	\$8.53		
Amusement and Recreation Attendants	39-3091	200	\$8.16	\$9.07	\$8.82	\$9.53		
Hairdressers, Hairstylists, and Cosmetologists	39-5012	750	\$8.19	\$13.40	\$11.25	\$16.00		
Manicurists and Pedicurists	39-5092	60	\$8.15	\$10.22	\$8.95	\$11.26		
Skincare Specialists	39-5094	40	\$18.85	\$22.90	\$22.27	\$24.92		
Childcare Workers	39-9011	550	\$8.30	\$10.21	\$10.26	\$11.17		
Personal Care Aides	39-9021	920	\$10.28	\$12.53	\$11.61	\$13.66		
Fitness Trainers and Aerobics Instructors	39-9031	380	\$9.11	\$16.21	\$17.23	\$19.77		
Recreation Workers Residential Advisors	39-9032	340	\$8.19	\$11.60	\$9.51	\$13.30		
	39-9041	NP	\$14.86	\$16.67	\$16.70	\$17.57		

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Nashua-Derry Area Occupational Employment & Wages		May 2013 Estimated Employment	June 2014				
	SOC Code		Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*	
Sales and Related Occupations	41-0000	17,660	\$8.56	\$21.17	\$13.09	\$27.48	
First-Line Supervisors of Retail Sales Workers	41-1011	1,420	\$14.74	\$22.02	\$20.15	\$25.65	
First-Line Supervisors of Non-Retail Sales Workers	41-1012	390	\$27.63	\$49.09	\$41.21	\$59.82	
Cashiers	41-2011	4,660	\$8.31	\$10.02	\$9.46	\$10.88	
Counter and Rental Clerks	41-2021	350	\$10.04	\$15.50	\$14.14	\$18.22	
Parts Salespersons	41-2022	230	\$12.74	\$18.74	\$17.63	\$21.73	
Retail Salespersons	41-2031	5,740	\$8.30	\$12.65	\$10.27	\$14.82	
Advertising Sales Agents	41-3011	70	\$14.01	\$37.20	\$26.13	\$48.81	
Securities, Commodities, and Financial Services Sales Agents	41-3031	960	\$21.39	\$52.46	\$34.66	\$67.99	
Travel Agents	41-3041	110	\$17.39	\$23.16	\$22.36	\$26.06	
Sales Representatives, Services, All Other	41-3099	640	\$16.05	\$29.56	\$25.78	\$36.32	
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	920	\$18.40	\$40.85	\$39.71	\$52.08	
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	1,300	\$19.17	\$36.26	\$33.10	\$44.81	
Real Estate Sales Agents	41-9022	60	\$11.34	\$18.16	\$16.94	\$21.56	
Sales Engineers	41-9031	260	\$37.81	\$71.72	\$62.86	\$88.67	
Telemarketers	41-9041	200	\$8.78	\$18.82	\$15.50	\$23.85	
Sales and Related Workers, All Other	41-9099	160	\$13.47	\$21.75	\$20.15	\$25.89	
Office and Administrative Support Occupations	43-0000	20,370	\$10.93	\$17.57	\$16.59	\$20.89	
First-Line Supervisors of Office and Administrative Support Workers	43-1011	1,340	\$18.81	\$27.79	\$26.32	\$32.27	
Switchboard Operators, Including Answering Service	43-2011	50	\$12.52	\$15.17	\$14.94	\$16.51	
Bill and Account Collectors	43-3011	150	\$12.34	\$17.49	\$16.96	\$20.06	
Billing and Posting Clerks and Machine Operators	43-3021	400	\$13.21	\$17.21	\$17.07	\$19.21	
Bookkeeping, Accounting, and Auditing Clerks	43-3031	1,350	\$13.12	\$18.93	\$18.85	\$21.85	
Payroll and Timekeeping Clerks	43-3051	110	\$15.72	\$20.35	\$20.57	\$22.66	
Procurement Clerks	43-3061	100	\$11.74	\$17.58	\$17.11	\$20.50	
Tellers	43-3071	280	\$10.74	\$12.68	\$12.34	\$13.65	
Financial Clerks, All Other	43-3099	90	\$15.13	\$17.70	\$17.32	\$18.98	
Brokerage Clerks	43-4011	NP	\$16.37	\$23.28	\$22.01	\$26.74	
Court, Municipal, and License Clerks	43-4031	50	\$12.81	\$17.51	\$17.15	\$19.85	
Customer Service Representatives	43-4051	1,960	\$12.36	\$19.36	\$18.26	\$22.85	
Eligibility Interviewers, Government Programs	43-4061	50	\$16.55	\$20.80	\$20.20	\$22.93	
File Clerks	43-4071	130	\$9.34	\$12.24	\$11.21	\$13.70	
Hotel, Motel, and Resort Desk Clerks	43-4081	80	\$9.58	\$11.12	\$10.99	\$11.89	
Interviewers, Except Eligibility and Loan	43-4111	130	\$9.70	\$14.11	\$13.90	\$16.31	
Library Assistants, Clerical	43-4121	140	\$8.72	\$12.69	\$13.03	\$14.69	
Loan Interviewers and Clerks	43-4131	60	\$15.22	\$18.61	\$18.06	\$20.31	
New Accounts Clerks	43-4141	70	\$12.20	\$14.72	\$14.62	\$15.97	
Order Clerks	43-4151	270	\$11.99	\$16.15	\$15.76	\$18.24	

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Nashua-Derry Area Occupational Employment & Wages	SOC Code	May 2013 Estimated Employment	Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*	
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	100	\$13.56	\$18.73	\$18.77	\$21.32	
Receptionists and Information Clerks	43-4171	990	\$8.91	\$12.93	\$12.88	\$14.94	
Information and Record Clerks, All Other	43-4199	180	\$12.18	\$16.94	\$16.23	\$19.31	
Cargo and Freight Agents	43-5011	50	\$16.49	\$22.78	\$22.21	\$25.93	
Couriers and Messengers	43-5021	NP	\$9.91	\$12.38	\$12.91	\$13.62	
Police, Fire, and Ambulance Dispatchers	43-5031	140	\$16.03	\$20.36	\$20.04	\$22.52	
Dispatchers, Except Police, Fire, and Ambulance	43-5032	110	\$15.91	\$22.54	\$21.31	\$25.85	
Postal Service Clerks	43-5051	70	\$22.54	\$25.51	\$26.37	\$27.00	
Postal Service Mail Carriers	43-5052	330	\$18.93	\$24.37	\$26.14	\$27.09	
Postal Service Mail Sorters, Processors, and Processing Machine Operators	43-5053	270	\$19.40	\$23.73	\$25.49	\$25.90	
Production, Planning, and Expediting Clerks	43-5061	360	\$15.30	\$21.42	\$20.70	\$24.48	
Shipping, Receiving, and Traffic Clerks	43-5071	920	\$11.28	\$15.70	\$15.57	\$17.91	
Stock Clerks and Order Fillers	43-5081	3,140	\$8.48	\$12.67	\$11.43	\$14.76	
Weighers, Measurers, Checkers, and Samplers, Recordkeeping	43-5111	30	\$13.38	\$18.77	\$20.50	\$21.46	
Executive Secretaries and Executive Administrative Assistants	43-6011	390	\$21.83	\$27.22	\$27.02	\$29.92	
Legal Secretaries	43-6012	90	\$10.80	\$15.06	\$13.17	\$17.19	
Medical Secretaries	43-6013	600	\$13.03	\$17.33	\$16.70	\$19.48	
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	1,740	\$12.27	\$16.67	\$16.56	\$18.86	
Computer Operators	43-9011	40	\$15.88	\$21.77	\$21.87	\$24.73	
Data Entry Keyers	43-9021	NP	\$9.98	\$12.51	\$11.04	\$13.77	
Mail Clerks and Mail Machine Operators, Except Postal Service	43-9051	NP	\$12.15	\$14.88	\$14.37	\$16.25	
Office Clerks, General	43-9061	2,530	\$11.72	\$17.14	\$16.62	\$19.85	
Office Machine Operators, Except Computer	43-9071	40	\$8.22	\$13.88	\$15.14	\$16.71	
Office and Administrative Support Workers, All Other	43-9199	390	\$9.06	\$14.45	\$13.15	\$17.15	
Farming, Fishing, and Forestry Occupations	45-0000	70	\$8.13	\$13.07	\$10.86	\$15.55	
Farmworkers and Laborers, Crop, Nursery, and Greenhouse	45-2092	NP	\$8.13	\$11.65	\$9.18	\$13.42	
Construction and Extraction Occupations	47-0000	3,470	\$15.01	\$21.97	\$20.85	\$25.46	
First-Line Supervisors of Construction Trades and Extraction Work	47-1011	370	\$21.57	\$31.22	\$30.55	\$36.04	
Brickmasons and Blockmasons	47-2021	60	\$18.29	\$24.43	\$24.06	\$27.50	
Carpenters	47-2031	470	\$17.57	\$21.33	\$21.43	\$23.21	
Construction Laborers	47-2061	640	\$12.75	\$16.54	\$16.46	\$18.43	
Paving, Surfacing, and Tamping Equipment Operators	47-2071	60	\$11.51	\$18.40	\$19.95	\$21.85	

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			June 2014				
Nashua-Derry Area Occupational Employment & Wages	SOC Code	May 2013 Estimated Employment	Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*	
Operating Engineers and Other Construction Equipment Operators	47-2073	130	\$19.58	\$24.06	\$22.96	\$26.30	
Drywall and Ceiling Tile Installers	47-2081	120	\$18.52	\$22.46	\$22.22	\$24.43	
Electricians	47-2111	240	\$15.94	\$23.58	\$24.41	\$27.42	
Painters, Construction and Maintenance	47-2141	120	\$13.42	\$18.51	\$16.75	\$21.04	
Pipelayers	47-2151	NP	\$19.78	\$20.64	\$21.07	\$21.07	
Plumbers, Pipefitters, and Steamfitters	47-2152	220	\$21.09	\$27.95	\$29.04	\$31.37	
Sheet Metal Workers	47-2211	220	\$14.72	\$21.48	\$21.31	\$24.86	
Structural Iron and Steel Workers	47-2221	70	\$19.72	\$25.85	\$25.96	\$28.92	
Construction and Building Inspectors	47-4011	40	\$18.88	\$25.58	\$25.55	\$28.93	
Fence Erectors	47-4031	NP	\$13.56	\$17.01	\$16.84	\$18.74	
Highway Maintenance Workers	47-4051	200	\$13.01	\$17.92	\$18.09	\$20.38	
Construction and Related Workers, All Other	47-4099	60	\$16.84	\$21.25	\$17.84	\$23.45	
Installation, Maintenance, and Repair Occupations	49-0000	4,570	\$14.60	\$23.00	\$22.11	\$27.20	
First-Line Supervisors of Mechanics, Installers, and	10 0000	1,020	VIII00	420.00			
Repairers	49-1011	360	\$26.19	\$35.65	\$36.07	\$40.38	
Computer, Automated Teller, and Office Machine Repairers	49-2011	200	\$13.97	\$19.79	\$19.15	\$22.69	
Telecommunications Equipment Installers and Repairers, Except Line Installers	49-2022	NP	\$16.60	\$25.51	\$18.57	\$29.97	
Electrical and Electronics Repairers, Commercial and Industrial Equipment	49-2094	80	\$23.23	\$28.79	\$28.68	\$31.57	
Aircraft Mechanics and Service Technicians	49-3011	50	\$18.74	\$31.42	\$29.06	\$37.75	
Automotive Body and Related Repairers	49-3021	150	\$16.78	\$23.62	\$22.84	\$27.04	
Automotive Service Technicians and Mechanics	49-3023	780	\$15.43	\$22.23	\$22.11	\$25.63	
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	170	\$17.09	\$22.97	\$21.86	\$25.90	
Mobile Heavy Equipment Mechanics, Except Engines	49-3042	70	\$16.39	\$20.77	\$21.18	\$22.95	
Outdoor Power Equipment and Other Small Engine Mechanics	49-3053	60	\$12.51	\$18.44	\$15.41	\$21.39	
Tire Repairers and Changers	49-3093	110	\$8.22	\$10.51	\$9.53	\$11.66	
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	170	\$19.66	\$24.78	\$23.55	\$27.35	
Industrial Machinery Mechanics	49-9041	430	\$19.27	\$25.40	\$25.02	\$28.45	
Telecommunications Line Installers and Repairers	49-9052	170	\$16.44	\$23.40	\$23.02	\$28.12	
Precision Instrument and Equipment Repairers, All Other	49-9069	30	\$19.01	\$25.72	\$26.38	\$29.09	
Maintenance and Repair Workers, General	49-9071	930	\$14.23	\$19.85	\$19.06	\$22.66	
HelpersInstallation, Maintenance, and Repair Workers	49-9098	70	\$8.88	\$13.49	\$11.75	\$15.80	
Installation, Maintenance, and Repair Workers, All Other	49-9099	200	\$12.10	\$18.43	\$15.37	\$21.59	
Production Occupations	51-0000	10,920	\$11.93	\$17.85	\$16.78	\$20.81	
First-Line Supervisors of Production and Operating Workers	51-1011	710	\$20.46	\$29.02	\$28.28	\$33.30	

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			June 2014				
Nashua-Derry Area Occupational Employment & Wages	SOC Code	May 2013 Estimated Employment	Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*	
Electrical and Electronic Equipment Assemblers	51-2022	870	\$11.57	\$15.73	\$14.81	\$17.81	
Electromechanical Equipment Assemblers	51-2023	280	\$15.95	\$19.49	\$19.10	\$21.25	
Structural Metal Fabricators and Fitters	51-2041	70	\$19.37	\$22.65	\$22.53	\$24.29	
Team Assemblers	51-2092	530	\$10.23	\$14.16	\$13.77	\$16.11	
Assemblers and Fabricators, All Other	51-2099	510	\$11.10	\$15.89	\$15.54	\$18.28	
Bakers	51-3011	60	\$8.47	\$14.35	\$13.22	\$17.29	
Butchers and Meat Cutters	51-3021	190	\$12.08	\$16.55	\$16.96	\$18.80	
Computer-Controlled Machine Tool Operators, Metal and Plastic	51-4011	240	\$14.15	\$18.84	\$18.04	\$21.18	
Computer Numerically Controlled Machine Tool Programmers, Metal and Plastic	51-4012	40	\$24.47	\$27.62	\$27.46	\$29.19	
Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	51-4031	140	\$12.78	\$16.38	\$15.67	\$18.17	
Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4033	150	\$12.60	\$17.06	\$16.06	\$19.30	
Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4034	30	\$16.07	\$18.93	\$17.74	\$20.36	
Machinists	51-4041	530	\$13.45	\$20.11	\$19.48	\$23.44	
Metal-Refining Furnace Operators and Tenders	51-4051	70	\$18.23	\$21.80	\$21.69	\$23.57	
Pourers and Casters, Metal	51-4052	NP	\$11.33	\$17.23	\$17.10	\$20.17	
Foundry Mold and Coremakers	51-4071	NP	\$10.88	\$14.33	\$13.71	\$16.06	
Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	51-4072	240	\$11.18	\$14.46	\$13.85	\$16.10	
Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4081	NP	\$15.42	\$19.02	\$18.17	\$20.82	
Welders, Cutters, Solderers, and Brazers	51-4121	260	\$14.43	\$20.58	\$20.66	\$23.66	
Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders	51-4122	NP	\$8.34	\$12.72	\$12.75	\$14.91	
Plating and Coating Machine Setters, Operators, and Tenders, Metal and Plastic	51-4193	90	\$10.59	\$15.29	\$15.54	\$17.63	
Metal Workers and Plastic Workers, All Other	51-4199	360	\$13.05	\$14.70	\$14.32	\$15.52	
Prepress Technicians and Workers	51-5111	40	\$12.90	\$16.39	\$16.68	\$18.13	
Printing Press Operators	51-5112	230	\$15.41	\$20.58	\$20.14	\$23.16	
Laundry and Dry-Cleaning Workers	51-6011	80	\$8.29	\$10.87	\$10.35	\$12.16	
Sewing Machine Operators	51-6031	40	\$12.36	\$14.89	\$13.67	\$16.16	
Textile, Apparel, and Furnishings Workers, All Other	51-6099	140	\$11.00	\$14.37	\$13.78	\$16.04	
Cabinetmakers and Bench Carpenters	51-7011	30	\$16.32	\$20.52	\$19.89	\$22.63	
Woodworking Machine Setters, Operators, and Tenders, Except Sawing	51-7042	NP	\$16.90	\$17.75	\$17.58	\$18.16	
Water and Wastewater Treatment Plant and System Operators	51-8031	80	\$19.30	\$24.31	\$25.04	\$26.82	
Chemical Equipment Operators and Tenders	51-9011	110	\$12.64	\$17.88	\$17.41	\$20.50	

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			June 2014				
Nashua-Derry Area		May 2013		Mean			
Occupational Employment & Wages	SOC Code	Estimated Employment	Entry Level Wage*	(Average) Wage*	Median Wage*	Experienced Wage*	
Grinding and Polishing Workers, Hand	51-9022	60	\$10.69	\$13.98	\$13.00	\$15.63	
	51-9022	60	\$10.09	\$13.30	\$13.00	\$10.03	
Mixing and Blending Machine Setters, Operators, and Tenders	51-9023	60	\$12.68	\$19.50	\$19.14	\$22.92	
Cutting and Slicing Machine Setters, Operators, and Tenders	51-9032	140	\$14.46	\$18.36	\$19.15	\$20.31	
Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders	51-9041	160	\$11.90	\$14.42	\$14.26	\$15.68	
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	1,170	\$13.62	\$18.33	\$17.63	\$20.68	
Dental Laboratory Technicians	51-9081	30	\$14.96	\$23.87	\$23.18	\$28.31	
Packaging and Filling Machine Operators and Tenders	51-9111	270	\$12.85	\$18.85	\$17.53	\$21.84	
Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	51-9121	110	\$15.03	\$18.48	\$18.03	\$20.20	
Photographic Process Workers and Processing Machine Operators	51-9151	30	\$9.50	\$16.60	\$15.57	\$20.15	
Paper Goods Machine Setters, Operators, and Tenders	51-9196	170	\$9.88	\$19.31	\$17.62	\$24.03	
HelpersProduction Workers	51-9198	330	\$9.60	\$11.55	\$11.20	\$12.51	
Production Workers, All Other	51-9199	1,070	\$11.33	\$15.66	\$15.54	\$17.81	
Transportation and Material Moving Occupations	53-0000	8,280	\$10.11	\$19.45	\$15.72	\$24.11	
First-Line Supervisors/Managers of Helpers, Laborers, and Material Movers, Hand	53-1021	180	\$15.43	\$23.49	\$24.34	\$27.53	
First-Line Supervisors of Transportation and Material- Moving Machine and Vehicle Operators	53-1031	180	\$20.19	\$29.40	\$29.81	\$34.00	
Commercial Pilots	53-2012	60	\$75,238	\$93,197	\$89,146	\$102,177	
Air Traffic Controllers	53-2021	470	\$55.90	\$71.44	\$73.07	\$79.22	
Driver/Sales Workers	53-3031	620	\$8.29	\$12.37	\$9.43	\$14.40	
Heavy and Tractor-Trailer Truck Drivers	53-3032	1,610	\$14.76	\$18.74	\$18.63	\$20.73	
Light Truck or Delivery Services Drivers	53-3033	1,090	\$10.55	\$17.22	\$15.78	\$20.56	
Taxi Drivers and Chauffeurs	53-3041	200	\$10.11	\$13.53	\$13.28	\$15.24	
Motor Vehicle Operators, All Other	53-3099	40	\$10.64	\$16.61	\$12.69	\$19.59	
Automotive and Watercraft Service Attendants	53-6031	NP	\$8.38	\$10.55	\$9.63	\$11.62	
Crane and Tower Operators	53-7021	30	\$18.13	\$26.70	\$27.69	\$30.97	
Excavating and Loading Machine and Dragline Operators	53-7032	110	\$16.21	\$21.37	\$21.11	\$23.95	
Industrial Truck and Tractor Operators	53-7051	340	\$11.57	\$16.80	\$16.63	\$19.41	
Cleaners of Vehicles and Equipment	53-7061	230	\$8.82	\$11.49	\$11.00	\$12.82	
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	1,600	\$9.16	\$13.80	\$12.90	\$16.12	
Machine Feeders and Offbearers	53-7063	350	\$14.60	\$18.97	\$19.93	\$21.15	
Packers and Packagers, Hand	53-7064	440	\$8.30	\$11.71	\$10.56	\$13.42	
Refuse and Recyclable Material Collectors	53-7081	60	\$10.31	\$16.35	\$17.27	\$19.36	
Material Moving Workers, All Other	53-7199	60	\$8.28	\$10.57	\$10.19	\$11.71	

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